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MSP and Farm Income in Karnataka: An Economic Analysis

Dr. Muddarajaiah. H. V.

HOD and Associate Professor.

Department of Economics.

Government First Grade College,

Rajajinagara Bangalore.10.

Abstract

Agriculture continues to play an important role in the economic and social development of Karnataka despite the increasing dominance of industry and services in the state's economy. A large section of the rural population depends directly or indirectly on agriculture and allied activities for their livelihood. However, farm incomes remain vulnerable to fluctuations in crop prices, climatic conditions, rising input costs, fragmented landholdings, inadequate irrigation, market imperfections and post-harvest losses. Minimum Support Price (MSP) is one of the major agricultural price-policy instruments used by the Government of India to protect farmers against severe price declines and to encourage agricultural production. Its effectiveness, however, depends not only on the announced price but also on procurement, market access, storage, awareness and the ability of farmers to actually sell their produce at or above the MSP.

Karnataka is an important producer of ragi, maize, tur, groundnut, sunflower, cotton, jowar and several horticultural crops. Several of these crops are covered under the MSP system. For the 2026–27 kharif marketing season, the Union Government fixed MSP at ₹5,205 per quintal for ragi, ₹2,410 for maize, ₹8,450 for tur, ₹7,517 for groundnut-in-shell, ₹8,343 for sunflower seed and ₹8,267 for medium-staple cotton. The Government states that MSPs for mandated crops are generally fixed to provide a return of at least 50 percent over the relevant cost of production measure.

The article examines the relationship between MSP and farm income in Karnataka and argues that MSP can provide an important price floor but cannot, by itself, guarantee adequate farm income. Effective procurement, market infrastructure, crop diversification, irrigation, agricultural productivity, storage, processing, farmer organisations and access to institutional credit are necessary to convert announced MSP into realised farm income. The study also highlights the importance of combining price support with productivity-enhancing and income-diversification measures.

Keywords: MSP, Farm Income, Karnataka Agriculture, Agricultural Prices, Farmers, Procurement, Agricultural Markets, Rural Development, Crop Diversification

1. Introduction

Agriculture occupies a central position in India's economic and social structure. Although its contribution to national output has declined relative to industry and services, agriculture continues to provide employment and livelihood opportunities to a substantial share of the population. The sector is particularly important for rural households, small and marginal farmers, agricultural labourers and allied activities.

Karnataka has a diverse agricultural economy because of variations in soil, rainfall, irrigation, climate and cropping patterns. Major crops include paddy, ragi, maize, jowar, tur, groundnut, sunflower, cotton and various horticultural crops. The state also has important dairy, livestock, fisheries and plantation activities.

Farm income is influenced by two major factors: the quantity of agricultural output and the price received by farmers. Even when farmers achieve good production, their income can remain low if market prices fall sharply during the harvesting season. This problem is particularly significant when farmers are compelled to sell immediately because of debt obligations, lack of storage or inadequate access to organised markets.

The Minimum Support Price is intended to address part of this problem. The Union Government announces MSPs for mandated crops based on recommendations of the Commission for Agricultural Costs and Prices (CACP). The policy seeks to provide remunerative prices to producers, encourage production and protect farmers against adverse price movements. Government documents state that MSP is fixed for 22 mandated crops and that since 2018–19 the policy has aimed at providing a return of at least 50 percent over the all-India weighted average cost of production.

However, there is an important distinction between an **announced MSP** and the **price actually realised by a farmer**. If procurement is inadequate or a farmer is unable to access a procurement centre, the existence of MSP may have limited impact on actual income. Therefore, an economic analysis of MSP must examine both price determination and the institutional mechanisms through which farmers receive the announced price.

2. Objectives of the Study

The major objectives of the study are:

1. To examine the importance of MSP in Karnataka's agricultural economy.
2. To analyse the relationship between MSP and farm income.
3. To examine recent changes in MSP for important Karnataka crops.
4. To study the role of procurement in making MSP effective.
5. To identify the major factors affecting farm income in Karnataka.
6. To analyse the limitations of MSP as an income-support mechanism.
7. To suggest policy measures for improving farmers' income and agricultural sustainability.

3. Research Methodology

The study is based mainly on secondary data and published reports. Information has been obtained from the Ministry of Agriculture and Farmers Welfare, Directorate of Economics and Statistics, Economic Survey documents, government releases and published economic studies. Recent MSP information is based on official Government of India announcements for the 2026–27 marketing season. The study follows a descriptive and analytical approach.

The article focuses particularly on major crops relevant to Karnataka, including ragi, maize, tur, groundnut, sunflower and cotton. The analysis considers MSP, production costs, procurement, market access, farm productivity and other determinants of agricultural income.

4. Meaning and Importance of Minimum Support Price

Minimum Support Price is a price announced by the Government of India before the agricultural marketing season for specified crops. It is intended to provide a price assurance to farmers and reduce the risk associated with fluctuations in agricultural markets.

The principal objectives of MSP include:

- protecting farmers from distress sales;
- providing remunerative prices;
- encouraging agricultural production;
- supporting food security;
- influencing cropping patterns;
- stabilising agricultural markets; and
- maintaining adequate stocks for public distribution and other government requirements.

MSP therefore has both an **income-support function** and a **food-security function**.

The Government's current MSP framework covers 22 mandated crops. However, procurement is not equally extensive across all crops and regions. This distinction is especially important for Karnataka, where farmers produce several crops for which procurement may be less comprehensive than for rice and wheat.

5. Recent MSP Trends and Their Relevance to Karnataka

The MSP system has witnessed substantial increases in the prices of several crops over the past decade. For example, official data show that the MSP for ragi increased from ₹1,550 per quintal in 2014–15 to ₹5,205 in 2026–27, an increase of approximately 236 percent. Jowar hybrid increased from ₹1,530 to ₹4,023, while tur increased from ₹4,350 to ₹8,450 during the same period.

The following table illustrates the 2026–27 MSPs of selected crops particularly relevant to Karnataka:

Crop	MSP 2026–27 (₹/quintal)	Increase over 2025–26 (₹/quintal)
Ragi	5,205	319
Jowar – Hybrid	4,023	324
Maize	2,410	10
Tur/Arhar	8,450	450
Groundnut-in-shell	7,517	254
Sunflower seed	8,343	622
Cotton – Medium Staple	8,267	546

Source: Government of India, MSP announcement for Kharif Marketing Season 2026–27.

The relatively high MSP for ragi is particularly significant for Karnataka because the state is one of India's important ragi-producing regions. Similarly, tur is important in northern Karnataka, while maize, groundnut, sunflower and cotton are cultivated across different agro-climatic regions.

6. MSP and the Cost of Cultivation

Farm income cannot be assessed by considering the MSP alone. A farmer's net income depends on the relationship between output price, yield and total cost.

A simplified expression is:

$$\text{Farm Income} = (\text{Quantity of Output} \times \text{Price Realised}) - \text{Total Cost of Production}$$

Even if MSP increases, farm income may not rise significantly when input costs increase at a similar or faster rate. Costs include seeds, fertilisers, pesticides, hired labour, machinery, irrigation, electricity, transportation, interest and land-related expenses.

The Government's 2026–27 MSP announcement shows, for example, an estimated cost of ₹3,470 per quintal for ragi against an MSP of ₹5,205, representing a stated margin of 50 percent over the specified cost measure. For tur, the estimated cost is ₹5,496 against an MSP of ₹8,450. For maize, the cost is ₹1,544 and MSP is ₹2,410.

These figures indicate that the official MSP framework is designed to provide a margin above the relevant cost estimate. However, actual farm profitability can differ substantially because individual farmers face different yields, input prices, land conditions, irrigation costs and marketing expenses.

7. Importance of MSP for Karnataka Farmers

MSP is particularly relevant to Karnataka because agricultural production is subject to considerable rainfall and market risk. Large parts of the state are dependent on monsoon rainfall, making agricultural income uncertain.

For farmers growing crops such as ragi, jowar, tur, maize, groundnut and sunflower, an assured price can reduce the risk associated with market fluctuations. MSP can also influence farmers' cropping decisions by making certain crops relatively more attractive.

For example, a farmer may be encouraged to cultivate ragi or tur when the expected market price is close to or above the announced MSP. However, price incentives must be accompanied by adequate procurement and market infrastructure.

8. MSP and Farmers' Income: The Procurement Issue

The greatest limitation of MSP is that an announced price does not necessarily mean that every farmer can sell unlimited quantities at that price.

Procurement is therefore the critical link between MSP and actual farm income. If government agencies or authorised institutions purchase substantial quantities at MSP, farmers have greater bargaining power in private markets. If procurement is limited, private traders may offer prices below MSP when market supply is high.

This problem is especially relevant for crops other than rice and wheat. The Economic Survey and parliamentary analyses have repeatedly recognised that procurement and market access affect the effectiveness of price support. The government's procurement system also serves food-security objectives, with wheat and rice playing a particularly important role in central stocks and the public distribution system.

For Karnataka, therefore, strengthening procurement of locally important MSP crops such as ragi, tur, jowar and oilseeds can increase the effectiveness of the MSP mechanism.

9. Regional Differences within Karnataka

Agricultural conditions vary considerably across Karnataka. The northern districts have substantial areas under dryland agriculture and crops such as jowar, tur, groundnut and sunflower. Southern districts have more diversified cropping patterns, including ragi, maize, paddy, horticulture and dairy.

The effectiveness of MSP therefore differs from one region to another. Farmers with access to irrigation, storage, roads, regulated markets and procurement centres are generally better positioned to benefit from price support than farmers in remote areas.

The regional dimension is important because Karnataka already faces significant differences in income and economic development. The Karnataka Economic Survey 2025–26 has reported wide regional differences in per capita income, with the Kalaburagi region recording comparatively low income levels.

Agricultural price policy can contribute to regional development if procurement, processing and market infrastructure are strengthened in less-developed agricultural regions.

10. Small and Marginal Farmers and MSP

Small and marginal farmers face particular difficulties in benefiting from MSP. Their production volumes are generally small, and transportation costs to procurement centres can be relatively high.

They may also need to sell immediately after harvest to repay loans or meet household expenses. Consequently, they may accept a price below MSP rather than bear the cost of transporting and storing their produce.

Small farmers therefore require:

- nearby procurement centres;
- timely payments;
- affordable storage;
- institutional credit;
- farmer producer organisations;
- market information; and
- collective marketing.

Farmer Producer Organisations can strengthen bargaining power by aggregating the produce of many small farmers and reducing marketing costs.

11. MSP and Crop Diversification

MSP can influence cropping patterns. If government procurement is concentrated on a few crops, farmers may prefer those crops even when they are not necessarily the most suitable from an ecological perspective.

Karnataka faces increasing pressure on water resources. Therefore, price policy should encourage crops that are suitable for local agro-climatic conditions and require relatively less water.

Ragi and other millets can have an important role in this context. Millets are nutritionally valuable and can be suitable for dryland conditions. Effective price support and market development for millets can simultaneously improve farm income, food diversity and ecological sustainability.

Similarly, pulses and oilseeds can contribute to crop diversification and reduce India's dependence on imports.

12. MSP and Agricultural Marketing

Farm income is affected not only by MSP but also by the efficiency of agricultural markets. Farmers need access to competitive markets where multiple buyers can compete for their produce.

Agricultural marketing reforms should focus on:

1. transparent price discovery;
2. electronic trading;
3. regulated market infrastructure;
4. grading and standardisation;
5. warehousing;
6. cold storage where appropriate;
7. transportation;
8. market information; and
9. direct marketing opportunities.

Digital platforms can improve price information and help farmers compare prices in different markets. However, digital systems should complement rather than replace physical market infrastructure.

13. MSP and Farmer Producer Organisations

Farmer Producer Organisations provide an important institutional mechanism for improving farm income. Individual farmers often have limited bargaining power, but collective organisations can aggregate production and negotiate better prices.

FPOs can assist farmers with:

- bulk purchase of inputs;
- collective harvesting;
- storage;
- grading;
- packaging;
- transportation;
- processing; and

- collective marketing.

For Karnataka, strengthening FPOs in major agricultural districts can make MSP and market-price information more meaningful for small farmers.

14. MSP, Credit and Farm Income

Agricultural credit is closely connected with the effectiveness of MSP. Farmers who have access to institutional credit are less likely to depend on informal moneylenders and may have greater flexibility to postpone sales until market conditions improve.

Warehousing and warehouse receipt financing can also help farmers avoid distress sales. Instead of immediately selling produce after harvest, farmers can store it and obtain credit against stored commodities, subject to suitable institutional arrangements.

Thus, MSP should be viewed as part of a broader agricultural income-support system rather than as an isolated policy.

15. Major Challenges

Several challenges limit the impact of MSP on farm income in Karnataka.

- Limited Procurement** : Not all MSP crops are procured at the same scale. This reduces the practical value of the announced price for some farmers.
- Rising Input Costs** : Increasing costs of seeds, fertilisers, pesticides, labour, fuel and machinery can reduce the net benefit of higher MSP.
- Climate Change** : Droughts, irregular rainfall, floods, heat waves and pest attacks can reduce yields and therefore limit farm income even when prices are favourable.
- Small Landholdings** : Fragmented landholdings restrict economies of scale and increase production costs.
- Inadequate Storage** : Farmers without storage facilities are often forced to sell immediately after harvest.
- Market Intermediaries** : Dependence on intermediaries can reduce the share of the final consumer price received by farmers.
- Lack of Awareness** : Some farmers may lack timely information regarding MSP, procurement centres, quality requirements and market prices.
- Price Volatility** : Agricultural prices can change rapidly due to domestic production, imports, exports, weather conditions and international markets.

16. Policy Suggestions

The following measures can improve the impact of MSP on farm income in Karnataka:

- Strengthen Procurement** : Government procurement should be expanded and made more accessible for important Karnataka crops such as ragi, tur, jowar, maize, oilseeds and cotton where appropriate.
- Establish More Procurement Centres** : Procurement centres should be located closer to production areas, particularly in dryland and remote agricultural regions.
- Ensure Timely Payments** : Delayed payments reduce the usefulness of MSP. Digital and transparent payment systems should ensure that farmers receive payment promptly.

- d) **Strengthen Storage Infrastructure** : Warehouses, rural godowns and scientific storage facilities should be expanded.
- e) **Promote FPOs** : FPOs should receive financial, technical and marketing support so that small farmers can collectively market their produce.
- f) **Improve Irrigation** : Irrigation investment should focus on efficient water use, micro-irrigation, watershed development and drought-resilient agriculture.
- g) **Encourage Crop Diversification** : Farmers should be encouraged to diversify towards pulses, millets, oilseeds, horticulture, dairy and other suitable activities.
- h) **Reduce Production Costs** : Greater access to quality inputs, mechanisation, agricultural extension and technology can improve productivity and reduce unit costs.
- i) **Expand Agricultural Processing** : Food processing and value addition can increase the value captured by farmers. Ragi processing, maize-based products, pulse processing, oil extraction and cotton-based activities can create additional income opportunities.
- j) **Strengthen Crop Insurance** : MSP protects against price risk, but farmers also face production risk. Crop insurance and climate-resilient technologies are therefore necessary complements to price support.

17. MSP and the Broader Goal of Doubling Farm Income

Farm income depends on much more than the selling price of a single crop. A sustainable increase in income requires simultaneous improvement in productivity, diversification, market access, value addition and cost efficiency.

The Economic Survey 2025–26 notes that crop yields remain constrained by fragmented landholdings, inadequate marketing and storage infrastructure, limited access to quality inputs and credit, while climate change continues to pose risks. It also identifies productivity improvement, R&D, climate resilience, infrastructure and diversification into areas such as horticulture, dairy, poultry and fisheries as important priorities.

This broader perspective is highly relevant to Karnataka. Increasing MSP without improving productivity and marketing infrastructure may provide only a partial solution.

Conclusion

Minimum Support Price remains an important instrument of agricultural price policy in India and has considerable relevance for Karnataka's farmers. The state's diverse agricultural economy includes several major MSP crops such as ragi, jowar, maize, tur, groundnut, sunflower and cotton. Recent increases in MSP demonstrate continued government emphasis on remunerative agricultural prices. For 2026–27, the MSP for ragi has been fixed at ₹5,205 per quintal, tur at ₹8,450, maize at ₹2,410, sunflower seed at ₹8,343 and medium-staple cotton at ₹8,267.

However, the economic impact of MSP depends on whether farmers can actually sell their produce at the announced price. Therefore, MSP should not be treated as a complete solution to the problem of low farm income. Procurement, storage, transportation, market information, institutional credit, farmer organisations and value addition are equally important.

Karnataka's agricultural policy should adopt a comprehensive farm-income approach. The state needs to strengthen procurement systems for regionally important crops, expand storage and processing infrastructure, improve irrigation and agricultural productivity, promote crop diversification and strengthen Farmer Producer Organisations.

The future of Karnataka agriculture depends on moving from a narrow focus on crop production towards a broader **farm-income and value-chain approach**. Farmers should receive not only better prices but also lower production costs, improved productivity, better market access and greater participation in processing and value addition.

MSP can provide an important safety net against price risk, but sustainable farm-income growth requires a combination of **remunerative prices, higher productivity, reduced costs, efficient markets, crop diversification, institutional credit, insurance and value addition**. Such an integrated approach can improve the economic security of Karnataka's farming community and contribute to inclusive and sustainable rural development.

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