Credit Appraisal Techniques in State Bank of India In Dharwad District - A Case study

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Abstract:
A commercial bank is a type of financial intermediary and a type of bank. It is also known as business banking. It is a bank that provides checking accounts, saving accounts and that accepts time deposits. Commercial banks engage in recreation an significant part in the development of Economic growth of developing country. Development of economic involve savings in a range of sector of the development of economy. The financial institutions mobilize investments from the common people and mobilize investments for investments in manufacturing project. Besides standard financial achieve organization services for the clients. The financial institutions purchase and sell shares, formulate rental fee expenditure, obtain contribution money and accumulate value finances for the administration departments. Consequently these financial institutions investment time and power of community who are demanding.

Key words:- Banking, Financial, Economic development, Credit appraisal, Techniques.

INTRODUCTION:-

The beginning of SBI drives back to the first decade of the twenty century with the formation of the Bank of Calcutta in Calcutta in the year 02.06.1806. After three year bank renamed as Bank of Bengal on 02.01.1809. A exclusive organization it was the main joint stock bank of British India supported by the Govt of Bengal. And Bank of Bombay 15.04.1840 and Bank of Madras 1.06. 1843 monitored the Bank of Bengal. And three financial institutions called as ape modern bank of India upto their incorporation of Imperial Bank of India on 27.01.1021. Mainly Anglo Indian conceptions, the three position banks originated into survival both as a outcome of the pressures of magnificent economics or by the manipulated
requirements of native European business activities to modernise India's economy. And development conversely, formed by concepts rejected from like growths in Europe and England, and was subjective by alterations stirring in the assembly of together the resident interchange atmosphere and persons in the associations of the Indian budget to the frugality of Europe and the international monetary agenda. and State Bank of India was instinctive with a original intellect of collective determination assisted with 480 branches and other subsidiary officer in local and head office in the nation. Concept of finance as mere depositories of the population's investments and creditors to wrathful customers give technique to the conception of determined lending helping the increasing and expanded economic requirements of intentional financial improvement. State Bank of India was intended to act as trendsetter in this admiration and principal the Indian finance method into the moving pitch of general enlargement.

NEED FOR THE STUDY
The following points clearly point out the importance of money even in socialist economy.
1. Money and Banking is Essential as medium of Exchange and payments:
2. Money and banking is Essential to Guide Economic Activity.
3. Money banking is required for Allocation of Resources in Different Lines of production.
4. Money and banking is Essential distribution of Income.
5. Banking activities basically required for overall development of Economy.
6. Forward countries are fully depend on Banking and flow of Money.

OBJECTIVES OF THE STUDY
1. TO STUDY THE VARIOUS MEASURES ADOPTED BY S.B.I FOR THE ECONOMIC DEVELOPMENT.
2. TO ANALYSE THE IMPACT OF THESE MEASURES ON THE BENEFICIARIES IN PARTICULAR.

Branches of SBI
- SBI has 21000 ATM in all over India. 105 automatic passbook printing machines are located.
- SBI has 28500 leading branches across India including rural and agriculture development banks 1800 service branches are located in I India.
- SBI branches located in city area around 18545 branches there monthly turnover 12500 crores.
✓ SBI is the only bank consisting several service branches in India. NPA performance is below 4%.

When compare to other national banks. In out state the banks performance is good the recovery percentage is below NPS level below 3%.

PERSONAL BANKING
✓ SBI Term Deposits
✓ SBI Loan For Pensioners
✓ SBI Recurring Deposits
✓ Loan Against Mortgage Of Property
✓ SBI Housing Loan
✓ Loan Against Shares & Debentures
✓ SBI Car Loan
✓ Rent Plus Scheme
✓ SBI Educational Loan
✓ Medi-Plus Scheme
✓ OTHER SERVICES
✓ Agriculture/Rural Banking
✓ NRI Services
✓ ATM Services
✓ Demat Services
✓ Corporate Banking
✓ Internet Banking
✓ Mobile Banking
✓ International Banking

LIST OF SBI BRANCHES IN DHARWAD
✓ SBI BHANDIWAD BASE, HUBLI
✓ SBI CCPC HUBLI KESHWAPUR
✓ SBI COMMERCIAL BRANCH HUBLI
✓ SBI GOKUL INDUSTRIAL EST HUBLI
✓ SBI HIRESHPETH HUBLI HUBLI
✓ SBI HUBLI HUBLI
✓ SBI HUBLI-DHARWAD GOVERNMENT.E HUBLI
✓ SBI KOPIKAR ROAD HUBLI
✓ SBI LAW UNIVERSITY CAMPUS HUBLI
✓ SBI M K HUBLI BELGAUM
✓ SBI MADHURA COLONY HUBLI
✓ SBI MARKET BRANCH HUBLI
✓ SBI NAVNAGAR HUBLI NAVNAGAR
✓ SBI OLD HUBLI HUBLI OLD
✓ SBI PBB HUBLI
✓ SBI RA & SME CC HUBLI
✓ SBI RAJNAGAR HUBLI
✓ SBI SERVICE BRANCH HUBLI
✓ SBI YELLAPUR YELLAPUR
✓ SBI ZONAL OFFICE - HUBLI
✓ LIST OF SBI BRANCHES IN DHARWAD
✓ SBI NAVALGUND AGR. DEVP.DWD. SBI DHARWAD COLLEGE RD
✓ SBI - KARNATAKA UNIVERSITY
✓ SBI SIDDHRUDHA NAGAR,
✓ SBI - INDUSTRIAL ESTATE,GOKUL
✓ SBI - UNIV OF AG SC CAMPUS
SBI- HOSAVELLPUR DHARWAD
SBI –BELUR INDUSTRIAL EST.
SBI KALGHATAGI
SBI – KUNDAGOL
SBI – GANDHINAGA

FINANCIAL ASSISTANCE TO SMALL AND MEDIUM SCALE INDUSTRIES PROVIDED BY

STATE BANK OF INDIA IN DHARWAD DISTRICT:

- Former gold loans
- Agriculture credit cards
- Agriculture produces marketing loans
- Agri business loans
- Tractor and second hand financing loans
- Purchases of land scheme
- Purchasing of tillers and tools loans
- Pure agri based loans
- Purchasing of machinery loans
- Agriculture dairy loans
- Dairy improvement loans
- Credit card facility;
- Govt sponsored loans
- Gramina udyoga baravasi loans
- Godowns loans
- Seeds purchase loans
- Mortgage loans
- Subsidy loans
- Organic agriculture loans
- Arathiya plus scheme
- Minor irrigation scheme
- Horticure loans
- Micro finance schemes for formers
- Sanjeevini food scheme
- Agriculture kalyana scheme
- Special financing scheme for organic former
- Other govt sponsored lead bank schemes

AGRICULTURAL GOLD LOANS

Purpose: Bank covers difficulty allowed investment to agriculturalists beside Golden Ornaments, golden produces to growth their liquidness to encounter produce manufacture expenditures, Venture incidentals connected to cultivation, associated cultivated events.

Eligibility: Any individual involved in farming or associated doings as sound as individuals affianced in doings acceptable to be confidential below cultivation.

Quantum of Loan

70% of the assessment of the jumbles. Worth determination be as recommended by the bank to the divisions occasionally. This type of loans purely on the gold rate, if the gold rate is high loan amount will be high. And loan interest rate will be low when compare with other loans. The demand and loan will be in the month of November to January, the duration of repayment of loan will be one year.

2) AGRICULTURE CREDIT CARD

Purpose: afford suitable and satisfactory recognition to agriculturalists to encounter their manufacture recognition requirements also conference emergency expenditures, and costs connected to auxiliary actions complete basic process easing advances as and once desirable.
Agronomic insolvents having good repayment record last 2 year required the sanction of the loan. Repayment of loan is the most important factor for sanctioning of loan.

**Loan sanction and amount:**

100% of the agriculture charge obtainable as loan up to Rs 75,000/ and 90% of the charge as advance exceeding Rs 60000. Expenditures to come across significant secondary actions to manufacture can correspondingly financed in addition to the overhead. The entire boundary is general of 30% of manufacture recognition, which contains gather making expenses and occupied investment for connected farming movement, as incident recognition of loan.

**Disbursement of the Loan**

As per agriculture necessities of the harvest, the loan will be give out in cash or transferred to respective saving bank accounts. The repayment of loan will be start from that day. The loan will be disbursed according to need of the agriculturist there needs, entire amount of loan will not be disbursed part payment of loan will be disbursed, interest will be collected accordingly.

**Security**

Security of loan upto Rs.50,000 Hypothecation of agriculture crops only, and lease hold agriculturist is concerned owner of land will give the witness for sanctioning of loan and two salaried guarantee will be given.

3) **PRODUCE MARKETING LOAN**

**Purpose:**
1. It assistance agriculturalists suffering deal of their products
2. To facilitate speedy reimbursement of produce advance subscriptions and deliver fluidity to agriculturalists to come across likelihood requirements.
3. To agreement the ability of advance in contradiction of the frameworks deposited in plantation households, in calculation to advance counter to depository earnings.

**Loan amount:** 70 to 90% of worth of products contingent upon the residence of loading focus to a concentrated of Rs.15 lacks.

**SECURITY:**
1. Loan approved in contradiction of properties put in storage in Growers godown: Security of loan upto Rs.50,000 Hypothecation of agriculture crops only, and lease hold agriculturist is concerned owner of land will give the witness for sanctioning of loan and two salaried guarantee will be given.

4) **KISAN GOLD CARD SCHEME (KGC)**

**Purpose:** KGC is a overall resolve loan meant for convention recognition essentials of agriculturalists for creative and ingesting determinations. Ingesting advances to chance national expenditures similar Youngsters’ training, marriage; medicinal expenditures etc, will be comprised to the amount of 40% of the maximum.

**SECURITY:**
1. Loan approved in contradiction of properties put in storage in Growers godown: Security of loan upto Rs.50,000 Hypothecation of agriculture crops only, and lease hold agriculturist is concerned owner of land will give the witness for sanctioning of loan and two salaried guarantee will be given.

5) **SETTING UP OF AGRI-CLINIC & AGRI BUSINESS CENTRES**

**Purpose**
The arrangement is to deliver self-employment occasions to officially qualified individuals and to supplement allowance amenities for cultivation.

**SECURITY:**
1. Loan approved in contradiction of properties put in storage in Growers godown:
Security of loan upto Rs.50,000 Hypothecation of agriculture crops only, and lease hold agriculturist is concerned owner of land will give the witness for sanctioning of loan and two salaried guarantee will be given.
Above Rs.1,00,000 deposit of title deeds should be there.
Above Rs.5,00,000 simple mortgage should be made

6) LAND PURCHASE SCHEME
Purpose: This loan will be given to small and medium scale former for purchasing of land existing agrilturist also avail this type of loan is very useful for formers the rate of interest will be very low.
Who are eligible?
1. Small and medium formers only eligible for this loan.
2. Debtors should have a prompt repayment policy for two years.
3. This type of loan purely for purchase of agriculture land.
Loan amount: Advance may be measured for:
1. Price of land
2. Establishment of irrigation amenities & terrestrial expansion
3. Acquisition of farm equipment’s.
4. Registering concerns, stamp duty.
Loan extent will be 75% of the price of the property, as measured by the group, substance to the full of Rs 7 lakhs.
SECURITY
Land record to be submitted to the bank after registration.

7) SCORING MODEL FOR TRACTOR LOANS:
Purpose: Agrarian period advances are authorized for acquisition of fresh tractors, accouterments and tools
Who are eligible for tractor loan?: Former and Individuals he is engaged with agriculture business is eligible to get tractor loans, bank accept Lic policy and bank deposits for sanctioning of loans.
Loan amount:
90% of the price of the Tractor, trailer and fittings. The price contains the Registering responsibilities and assurance premium not above Rs 23,000/ Further loan equivalent to 20% of tractor advance for maintenances may be providing for at the period of permission. Bank will investment individual for persons replicas of tractors which have accomplished the profitable test from administrations viz. Dominant Farmstead Equipment.
Security
1. Tractor and tractor documents to be pledged. Hypothecation of documents to be made. Original RC book to be submitted to bank. Driving license to be submitted.
2. Security Safety like NSCs, KVPs, Fixed Securities ,Surrender price of LIC policy etc OR Hypothecation of farming lands.

8) FINANCING OF SECOND HAND / USED TRACTORS SCHEME
SBI - Mahindra Vishwas , SBI TAFE Nayaroop.

Purpose:
Advances providing for the acquisition of additional tractors restored by Mahindra & Mahindra and Tractors & Farm Equipment’s Ltd. Tractors should be 7 years old.
who are eligible?
Single agriculturalist or a group of agriculturalists not above three in number possessing smallest 4 acres of constantly irrigated farming land.
Loan amount:
Up to 80% of the price. The price will be founded on the value immovable by the corporation for all tractors after renovating. The general supreme edge will be Rs.3.50 lack counting the cost of tools. The tools obtained will be new.

Security
1. Tractor and tractor documents to be pledged. Hypothication of documents to be made. Original RC book to be submitted to bank. Driving license to be submitted.
2. Security Safety like NSCs, KVPs, Fixed Securities, Surrender price of LIC policy etc OR Hypothecation of farming

9) FINANCING POWER TILLERS

Who is eligible?
Single Agriculturalists should have 2 acres of constantly rinsed land.

LOAN AMOUNT:
Upto 90% on the total cost of power tiller plus accessories.

Security

1. Tractor and tractor documents to be pledged. Hypothication of documents to be made. Original RC book to be submitted to bank. Driving license to be submitted.
2. Security Safety like NSCs, KVPs, Fixed Securities, Surrender price of LIC policy etc OR Hypothecation of farming it should be at least 50% of the loan amount.

10) FINANCING FOR COMBINE HARVESTERS

Purpose:
Back is given for the purpose of joint farmers. Types in the accepted grade of the group motivation individual be supported.

Who are eligible?

a. For self impelled Relationship Harvester
1. Agriculturalists who are in a location to purpose the Farmer positively and owning minimum of 8 acres of diminished belongings.
2. Farmers preserving minor assets that decided beyond, are likewise skilled for availing organization harvester loans on condition that they strength purpose the reapers positively and produce adequate revenue. Moreover they ought deliver supplementary security security comparable Fixed Payments, LIC strategies town stuff etc to the worth of at smallest 60% of the advance quantity.
b. For Syndicate Reapers as an accessory apparatus
Agriculturalists who are in a location to function the Gleaner positively and possessing smallest of 7 acres of irrigated property.

Loan amount: Upto 90% of the price of association reaper and fittings.

Security
1. Hypothecation of properties sponsored
2. Hypothecation of property/constructions

11) SCHEME FOR FINANCING FARM MACHINERY WHERE TANGIBLE ASSETS ARE CREATED.

Purpose:
Bank is spreading economic support for acquisition of farm equipment similar apparatuses, combines.

Who are eligible?
All groups of agriculturalists educating properties are qualified for the advance.

Loan amount
For advances upto Rs 70,000/ 100% of the charge
For advance overhead Rs 60,000/ 100% of the price of the strength to be obtained.

Security
a. For advances upto Rs.70,000 Hypothecation of properties fashioned out of Banks economics.
b. For advances above Rs.60,000 Hypothecation of properties produced out of Banks economics.

13. DAIRY SOCIETY PLUS - SCHEME FOR FINANCING DAIRY SOCIETIES
Purpose: Bank finance dairy societies for modernization of the societies and for creating infrastructures like
1. Construction of milk house or society office
2. Purchase of Automatic milk collection system
3. Acquisition of transport vehicles.
4. Obtaining of Substance frightening unit

WHAT IS THE ELIGIBILITY TO AVAL THIS LOAN?
1. A evaluation milk humanities Recorded & associated to district milk amalgamation.
2. No opposing comments in the inspection explosion of aforementioned 2 existences.
3. Contributing 1000 lit.,day to milk combination.
4. Reviewed equilibrium piece for at smallest preceding 2 existences.
5. Receiving pretax incomes for the previous binary years.
6. Copying from additional sets.

LOAN AMOUNT: Upto 85% of the cost or four times the average profit of previous 2 years with a maximum of Rs 10.00 lacks

Purpose:
1. Milk company or humanity organization Rs. 3 lakh
2. Involuntary exploit gathering scheme Rs. 2 lakh
3. Milk conveyance Rs. 4 lakh
4. Terrifying Unit Rs. 6 lakh

Security: Hypothecation of assets. And Remortgage of propertied stuff (or) Assurance of milk unification.

How to repay the loan? : The advance is repayable in 7 years through development of 6 months with regular repayments.

14. BROILER PLUS

Purpose:
Under this pattern advances can be comprehensive to together prevailing agriculturalists and novel agriculturalists consuming Agreement Broiler Agricultural preparations for allowing them to hypothesis capon shelter and food room and for acquisition of tools.

17. GRAMIN BHANDARAN YOJNA - CAPITAL INVESTMENT SUBSIDY SCHEME FOR CONSTRUCTION / RENOVATION OF RURAL GODOWNS

Purpose
This system is for generating methodical storing size in the country parts for storage farm goods ,thus avoid suffering auction of harvest by the agriculturalists afterward-crop, by sanctioning initiate bankrolling and advertising recognition.

Who are eligible for the loan?
2. Branded and company terms
3. Co-operatives, Agro-processing co-operative societies.
5. Establishments, Agro-Industrial establishments.
6. Farming Harvest Advertising Commissions
7. Group of Agriculturalists, Cultivators.
8. NGOs
9. Agro Dispensation Businesses
10. Self Help Groups
11. Promotion Sheets etc.
The godown can be assembled positioned in any part outdoor the restrictions of a Community Business area. Country godown located in Food Commons endorsed by Department of Nourishment Dispensation Businesses is also qualified.

18. SCHEME FOR FINANCING PRIVATE COLD STORAGE/ PRIVATE WARE HOUSES FOR ONLENDING TO FARMERS
Purpose:
Sponsoring isolated emotionless loadings granaries for on advancing to agriculturalists in contradiction of Farmed merchandises deposited in the cold packing depository.

19. SCHEME FOR FINANCING SEED PROCESSORS
Purpose:
To spread monetary support to the seed processors in contradiction of their receivables due to them from the seed cultivators.

Who are eligible?
1. Seed producers components Appreciating good standing & acknowledgment value.
2. Property a binding certificate from the apprehensive National Subdivision of Businesses for Connection of Seed Processing unit.
3. Consuming effective documentation from Seed Documentation Subdivision.
4. Doing commercial for the previous 5 years.
5. Consuming receivables from the agriculturalists.
6. Who obligate mailed incomes throughout the previous two years of procedure are qualified to benefit credit bounds under the arrangement.

Security:
(1) Obligation deposit of documents of receivables from the agriculturalists.
(2) Simple mortgage of domestic saleable possessions worth 2.5 times.

How to repay the loan?
- This type of loan is considered as short time loan
- Period of advance is only 1 year which will be extended for 30 months
- Repayment should be monthly or once in 3 months
- First 3 months only interest payable
- For prompt payers will get discount of 1%.

20. MORTGAGE LOAN TO SEED PROCESSING UNITS
Purpose:
Sanctioning loans to seeds processing units some of agriculturist and business oriented peoples they have to give the security to the bank depend upon loan sanction. Loan sanction procedure is purely based on entrepreneurial advancing system. Normally the repayment of loan and interest of loan will be very less.

Who are eligible?
1. Present clients.
2. Fresh contacts as well as occupations.
3. Principal age group industrialists as healthy as organizers of current components.

Loan amount:
Normally 80 % of loan amount will be sanctioned on the basis of projects and disbursement of loan is concerned only after investment of margin money. The maximum loan amount is 5,00,000

Repayment of loan
- This type of loan is considered as short time loan
- Period of advance is only 1 year which will be extended for 30 months
- Repayment should be monthly or once in 3 months
- First 3 months only interest payable
- For prompt payers will get discount of 1%.

Security
(1) Deposit of title deeds will be provided
(2) Two financial guarantee will be provided.
21. CAPITAL INVESTMENT SUBSIDY SCHEME FOR COMMERCIAL PRODUCTION UNITS OF ORGANIC INPUTS UNDER NATIONAL PROJECT ON ORGANIC FARMING

Purpose:
This system is to encourage organic agriculture in the nation on a great scale. Under this system industrial of organic contributions such as bio fertilisers, vermicomposting, achene and plant surplus stimulant are measured.

Who are eligible for the loan?
Individuals or group former are eligible to get this type of loans, at present situations organic agriculture systems are very popular in the nation for development of organic agriculture and forming is concerned this type of loans sanctioned by the financial groups.

Loan amount:
Rs. 50,000 sanctioned with out any security
More than 50,000 sanctioned and maximum of rs 4,00,000 sanctioned by accepting two financial guarantor.

SECURITY
Security determination be as per standards agreed from period to period.

How to repay the loan?
Repayable period is maximum of 10 years.

22. SCHEME FOR DEBT SWAPPING OF BORROWERS

Purpose:
To spread economics to agriculturalists for disbursing off advances occupied from non recognized creditors. and to permit such agriculturalists in suffering, encounter their harvest manufacture requirements.

Loan amount:
Rs. 50,000 sanctioned with out any security
More than 50,000 sanctioned and maximum of rs 4,00,000 sanctioned by accepting two financial guarantor.

23. ARTHIYAS PLUS SCHEME

Purpose:
To funding commission agents and middle mans who are engaged in the agriculture business, most of the cases in the rural areas agriculturist are involved in the small business segments.

Who is eligible for the loan?
- Small formers
- Commission agents
- Middlemans
- Retailers
- Wholesalers
- Co operative societies
- Unions
- Swa sahaya sanga
- Mahila sanga
- Indira Gandhi whomen development samithi
- New enterpreneurs
- Upcoming businessmans
- Realestate agents
- Nabard
- Women enterpreneurs

Loan amount:
Loan amount will be sanctioned depend upon the business max loan amount Rs. 50 lakhs, repayment period is 20 years. And temprovery od limit will be sanctioned depend upon the networth of the company. If the company is running successfully will get maximum benefits rom the bank.
Security
- Deposit of title deeds of the company and business to be made
- Two financial guarantor to be given
- Margin money receipt to be submitted
- Machinery hypothecation to be made
- Collateral security to be given
- Some times residencial property guarantee to be given

How do you repay?
- Maximum repayment period be 20 years
- Monthly and quarterly repayment to be made
- Regular repayment customer will get 1% discount
- For prompt customers will get TOD limit also

24. MINOR IRRIGATION SCHEMES
Purpose:
Advance includes other activities like borewell, development of improvement of minor agriculture systems, laying of pipelines, introducing agriculture improvement systems like sprinkling irrigation etc.

Security
- Deposit of title deeds of the company and business to be made
- Two financial guarantor to be given
- Margin money receipt to be submitted
- Machinery hypothecation to be made
- Collateral security to be given
- Some times residencial property guarantee to be given

How do you repay?
- Maximum repayment period be 20 years
- Monthly and quarterly repayment to be made
- Regular repayment customer will get 1% discount
- For prompt customers will get TOD limit also

25. FINANCE TO HORICULTURE
Purpose:
Horiculture loan to be provided for the development of fruit and related agriculture systems. This type of forming is very popular in kolar and belgaum and bijapur districts.

Who are eligible?:
Former having agriculture lands.

Loan amount:
Maximum of Rs. 10,00000.00

Security
- Deposit of title deeds of the company and business to be made
- Two financial guarantor to be given
- Margin money receipt to be submitted
- Machinery hypothecation to be made
- Collateral security to be given
- Some times residencial property guarantee to be given

How do you repay?
- Maximum repayment period be 20 years
- Monthly and quarterly repayment to be made
• Regular repayment customer will get 1% discount
• For prompt customers will get TOD limit also

26. SCHEME FOR FINANCING MICRO FINANCE INSTITUTIONS NON GOVERNMENT ORGANISATIONS

Purpose:
To increase the systems of agriculture this type of financing will be done NGOS and self help groups will eligible to get this type of loans ultimate aim of the outreaching the capacity of business

Who are eligible? The NGO, SHG, to be qualified for business above the system.

CONCLUSION:
From the analysis part it can be conclude that SBI is in 1st location consuming big amount of clients & on condition that decent facilities to them. The group has a extensive client immoral, so the series must distillate on this to recall these clients. Current situation SBI is the main loan creation subject in Karnataka. Inside a actual small historical of period the accomplishment complete by SBI is exceptional, what a standard group cannot suppose, but it is existence complete by SBI. It occurs owing to operative commitment near the society, wildest rising budget, & product duplicate. To be the major loan creation issuer, SBI would focus on Launch Ground-breaking creation Modified loan products Improved purchaser facilities Firmest clientele difficult resolving methods Client retaining and separately since all the exceeding, SBI trust in provided that decent client facilities to their patrons which is a key influence for achievement in upcoming days. Though the resources seen sufficient enough to achieve high standard for this research, still the researcher foresee the following limitations of the study wide study is required The sector is very vast and it was not possible to cover every nook and corner of this sector. The variability and availability of the data was also a limitation. The data were linear and possessed multi co linearity, so each and every data was not considered for analysis.

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